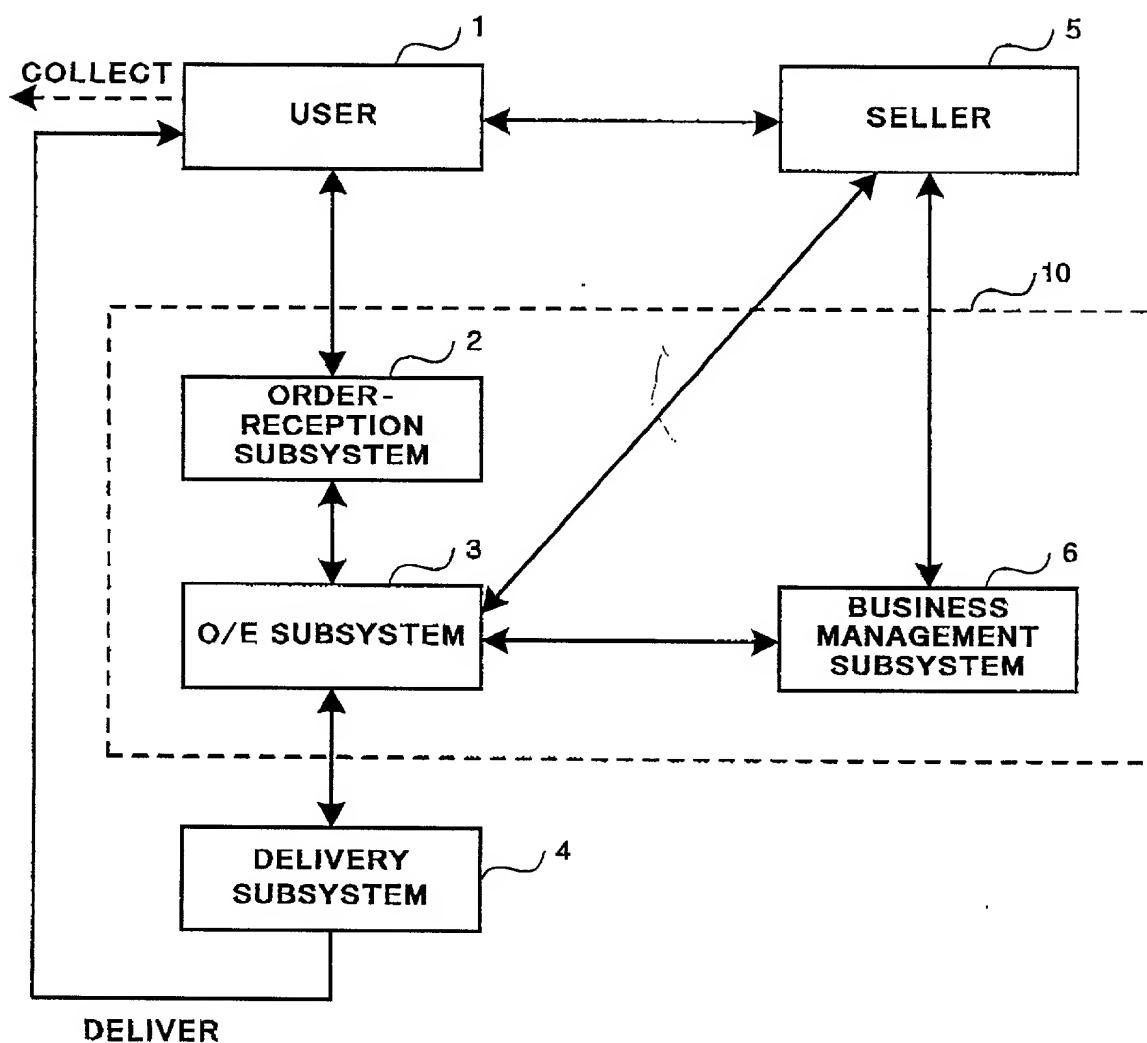


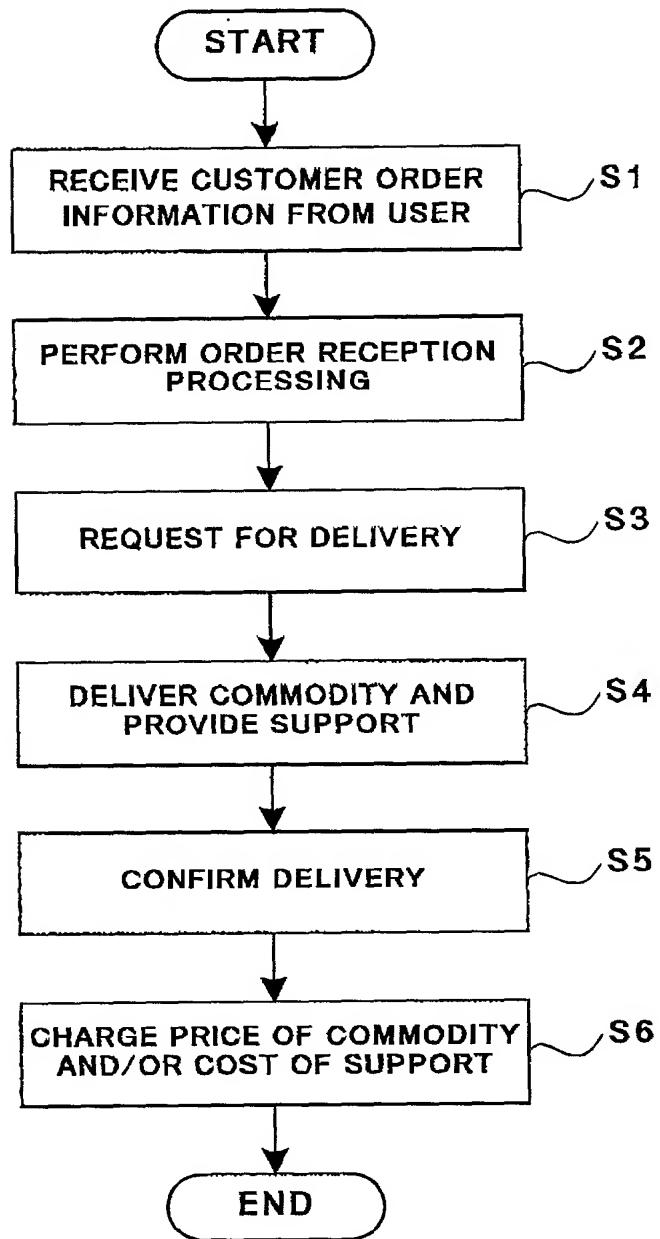
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FIG. 1



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FIG. 2



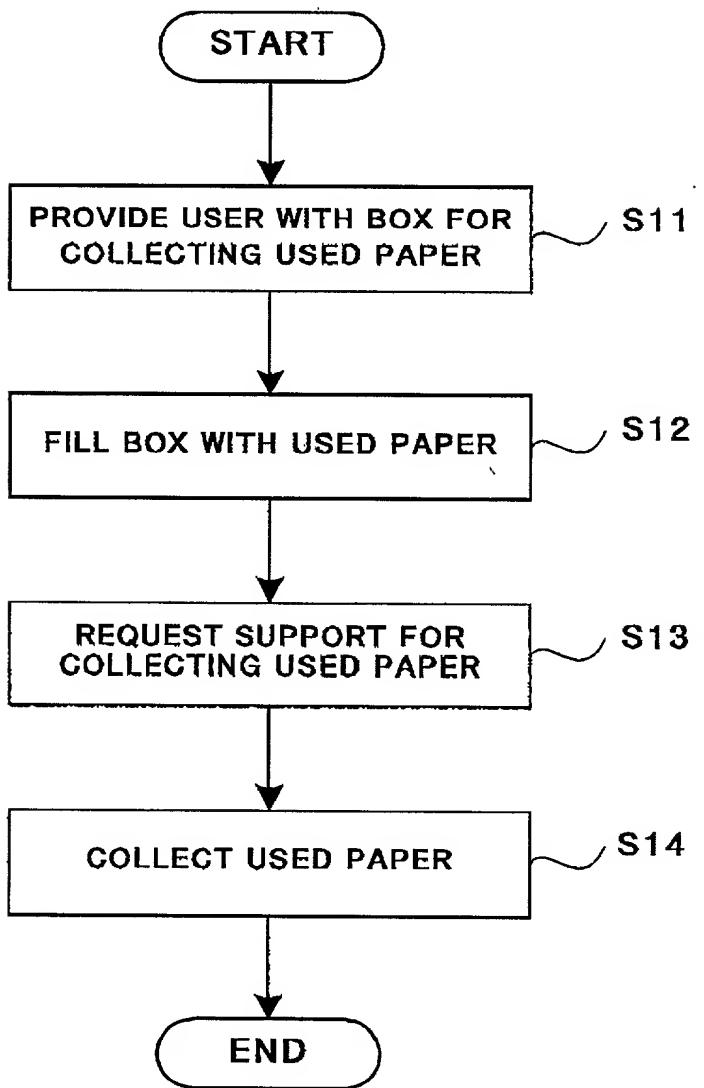
3/27

FIG. 3

COLLECT TONER CARTRIDGE
COLLECT TONER CONTAINER
COLLECT USED PAPER
DELIVER COMMODITY TO SPECIFIED PLACE
DELIVERY ITEM TO REPLACE UNNECESSARY ITEM
UNPACKING COMMODITY AT A TIME OF DELIVER
COLLECT EMPTY BOXES
SPECIFY DELIVERY DATE
URGENT DELIVERY
PERIODIC DELIVERY OF CONSTANT NUMBER

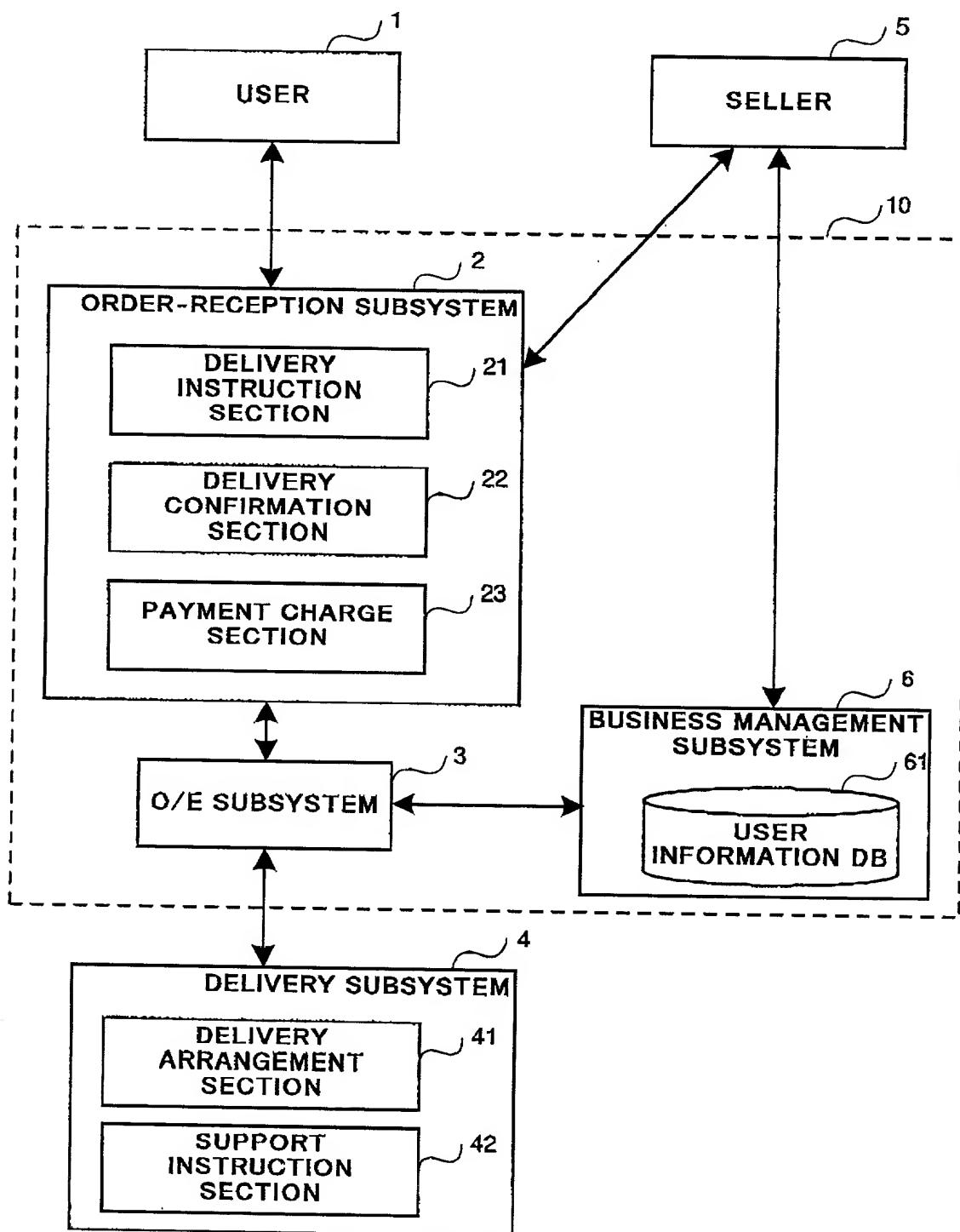
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FIG. 4



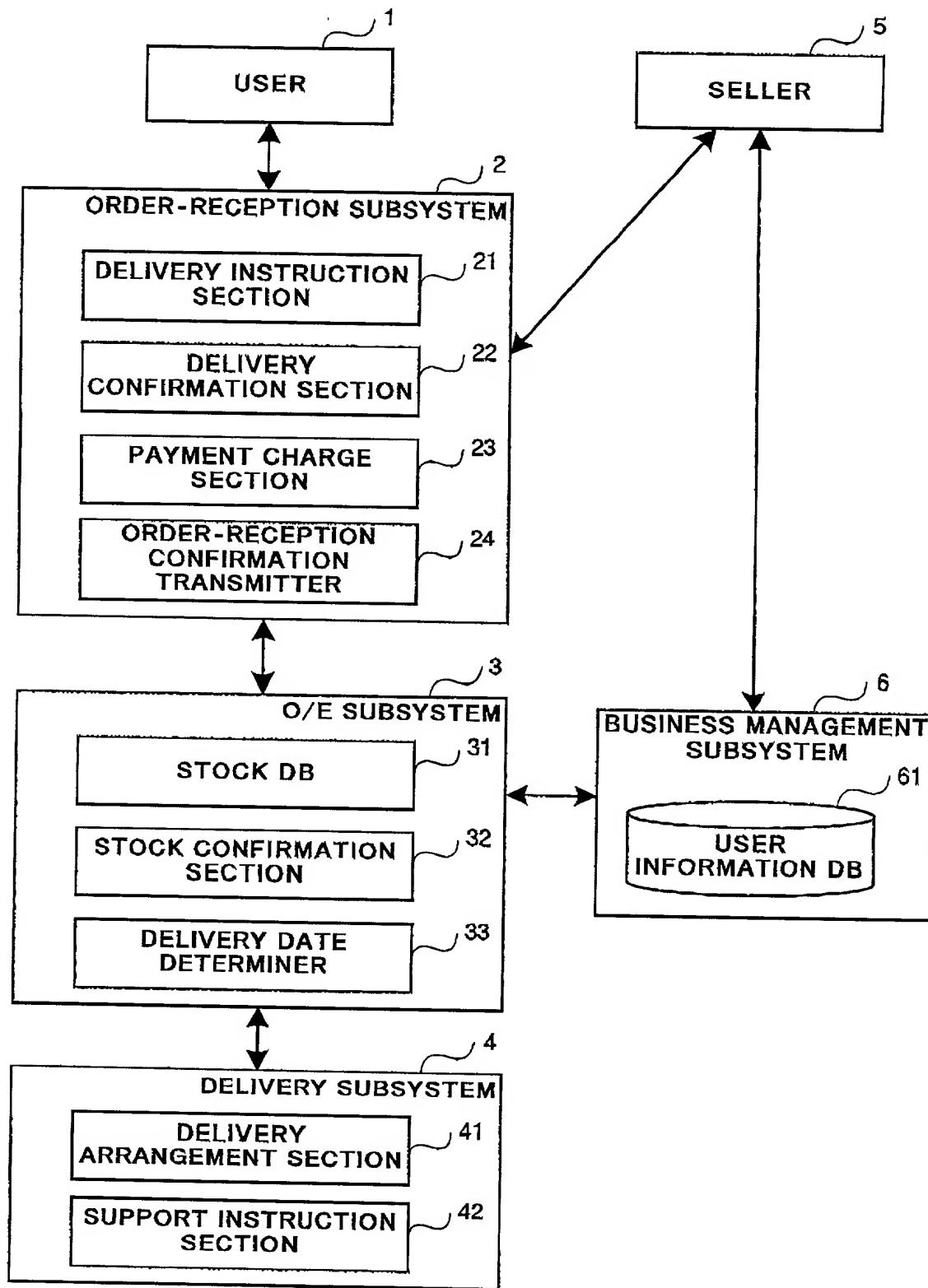
5/27

FIG.5



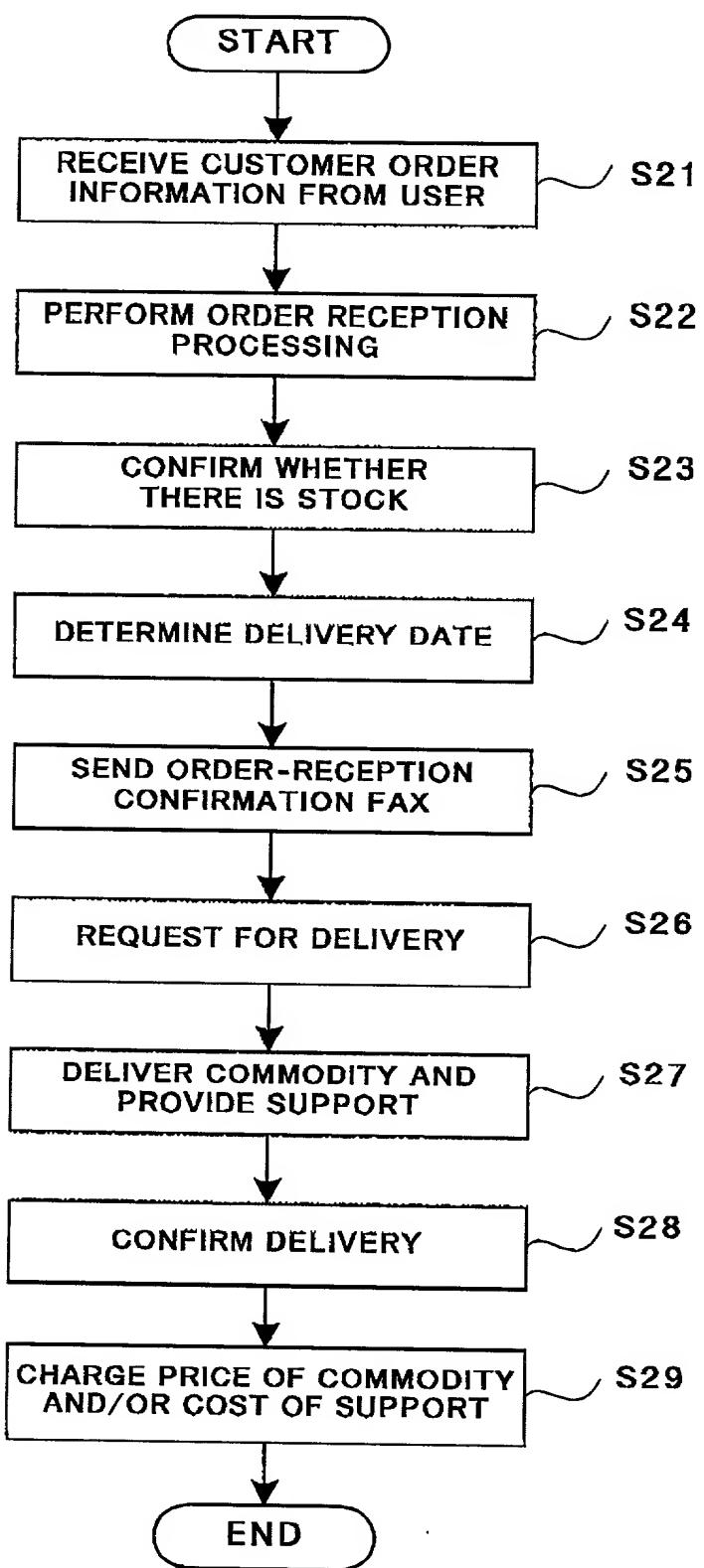
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FIG. 6



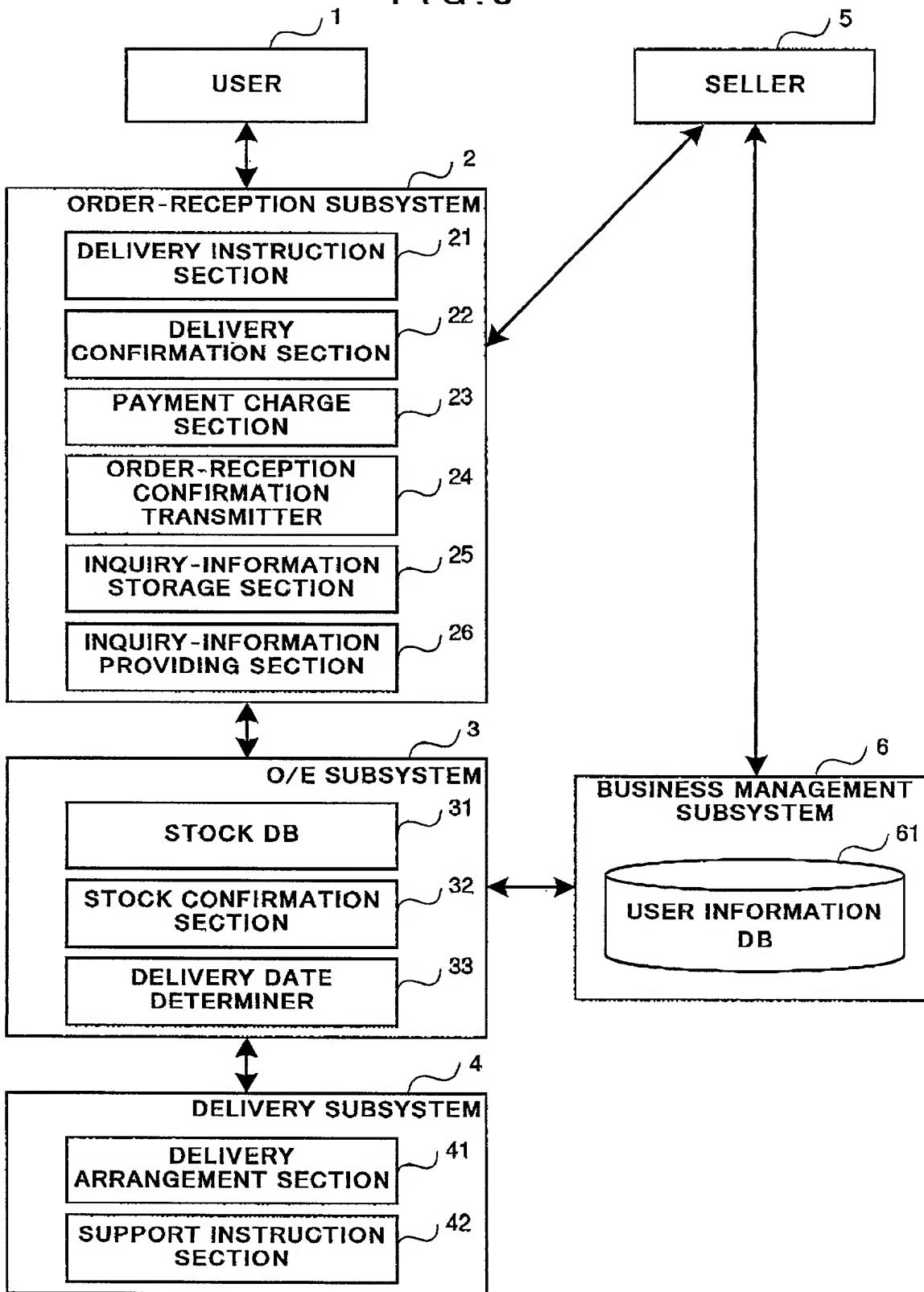
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FIG. 7



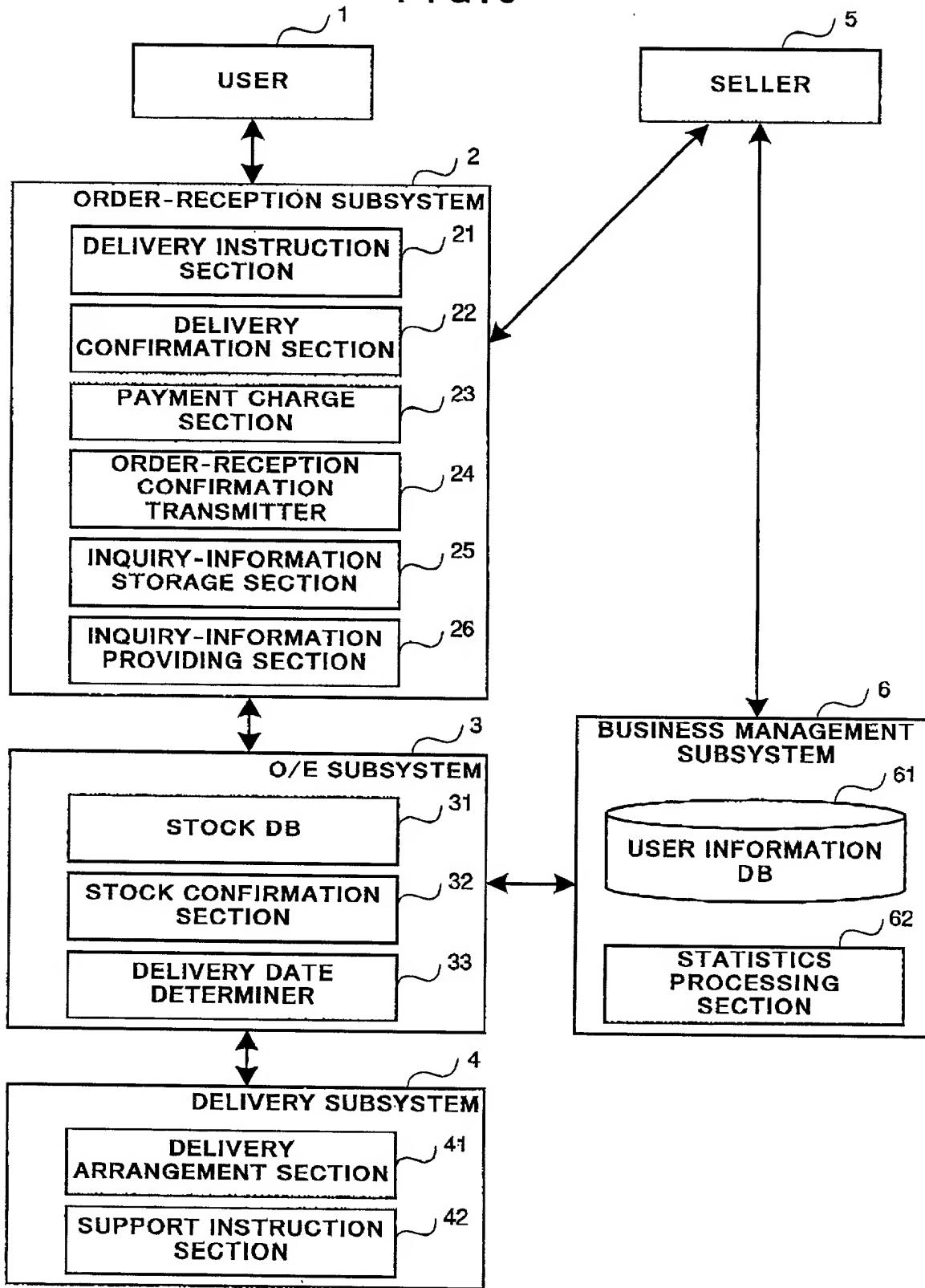
8/27

FIG. 8



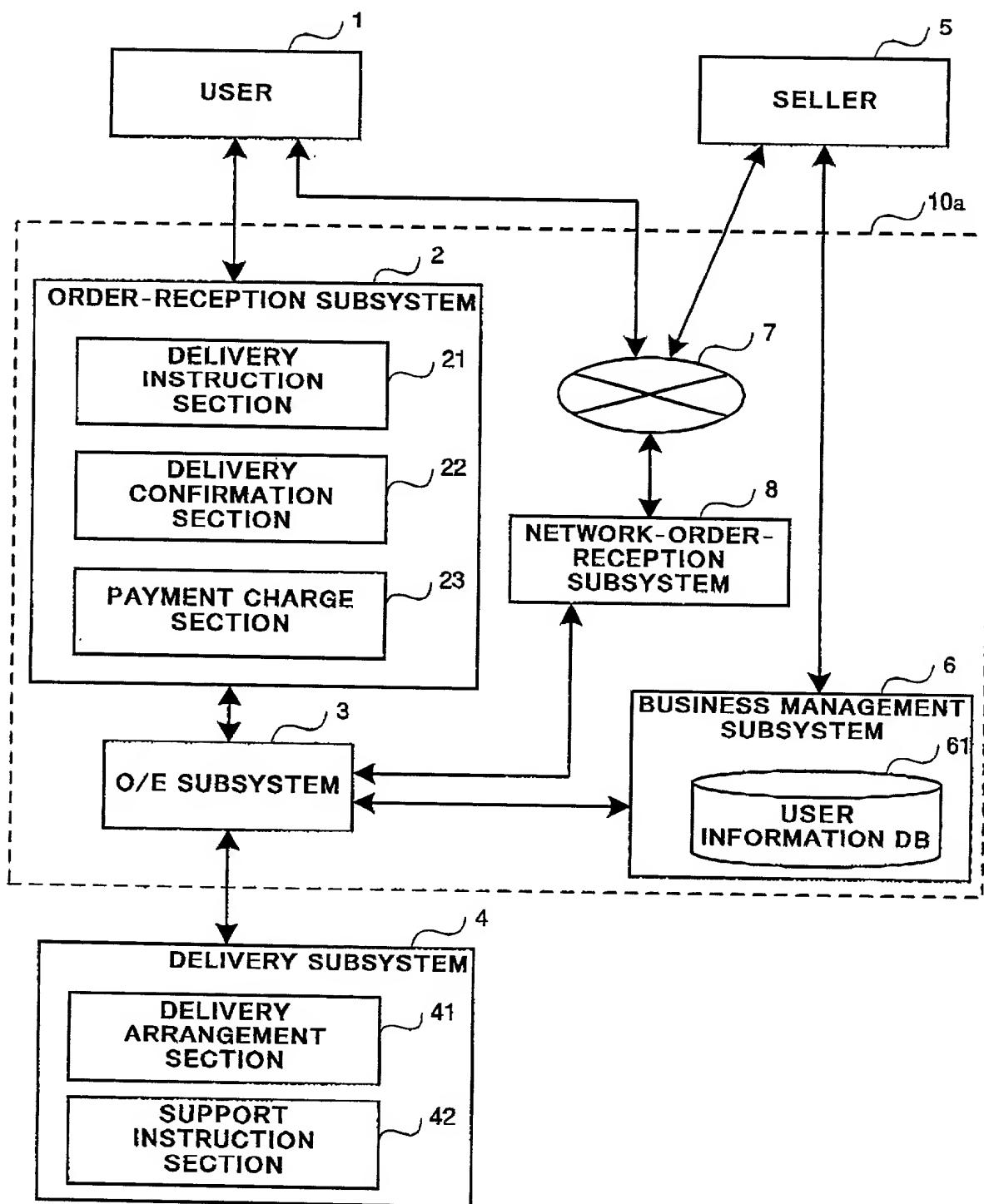
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FIG. 9



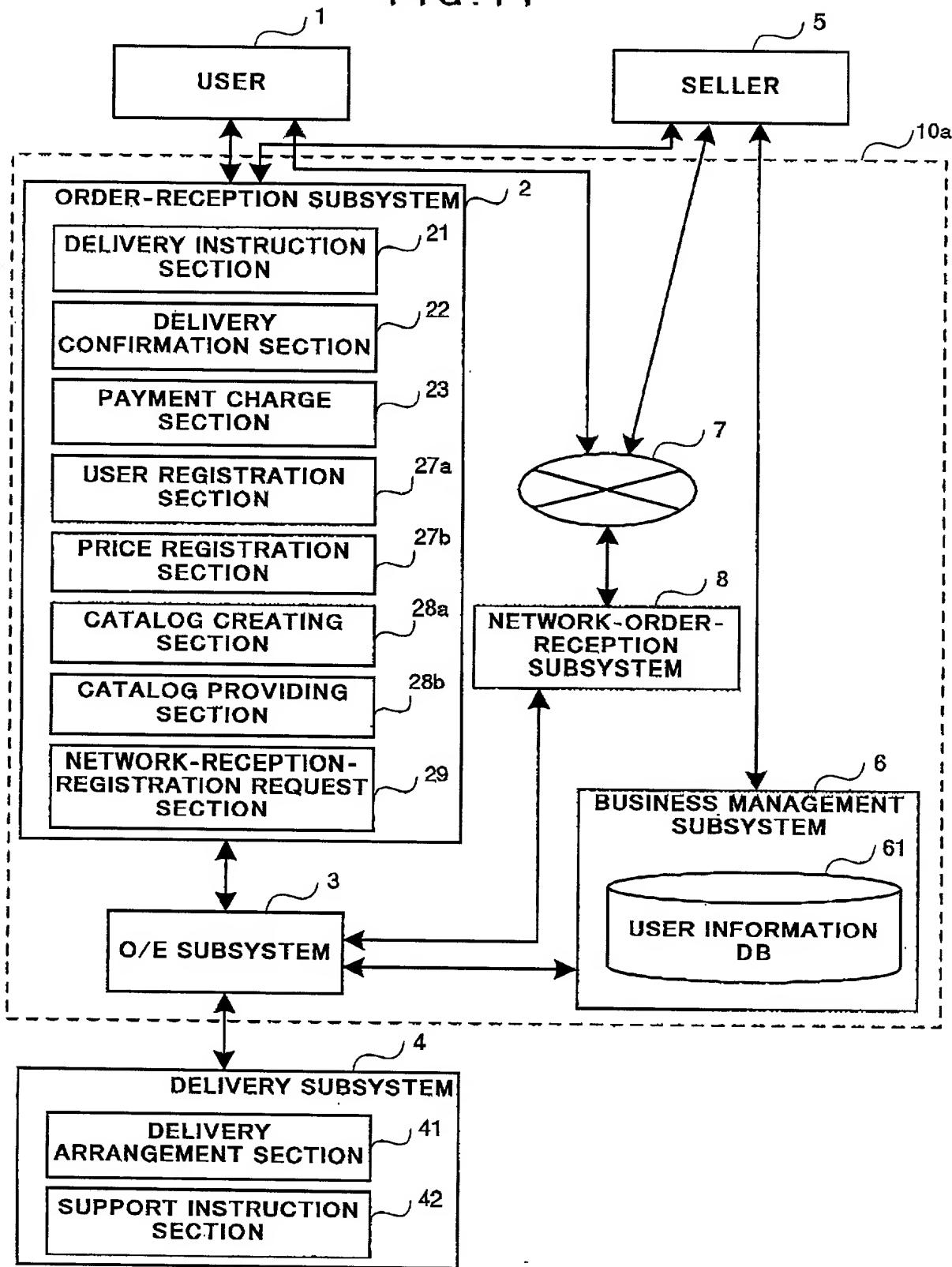
10/27

FIG. 10



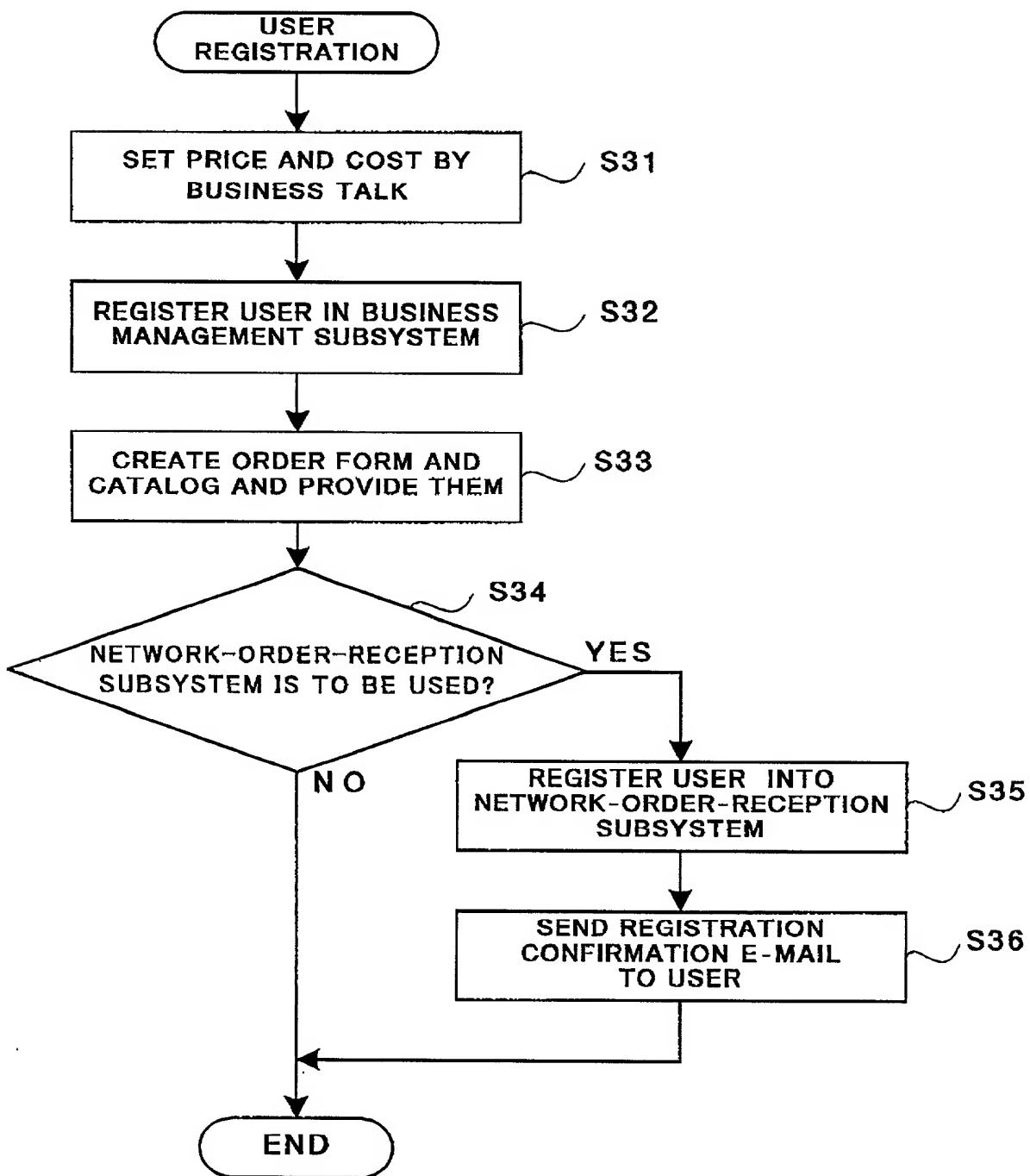
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FIG. 11



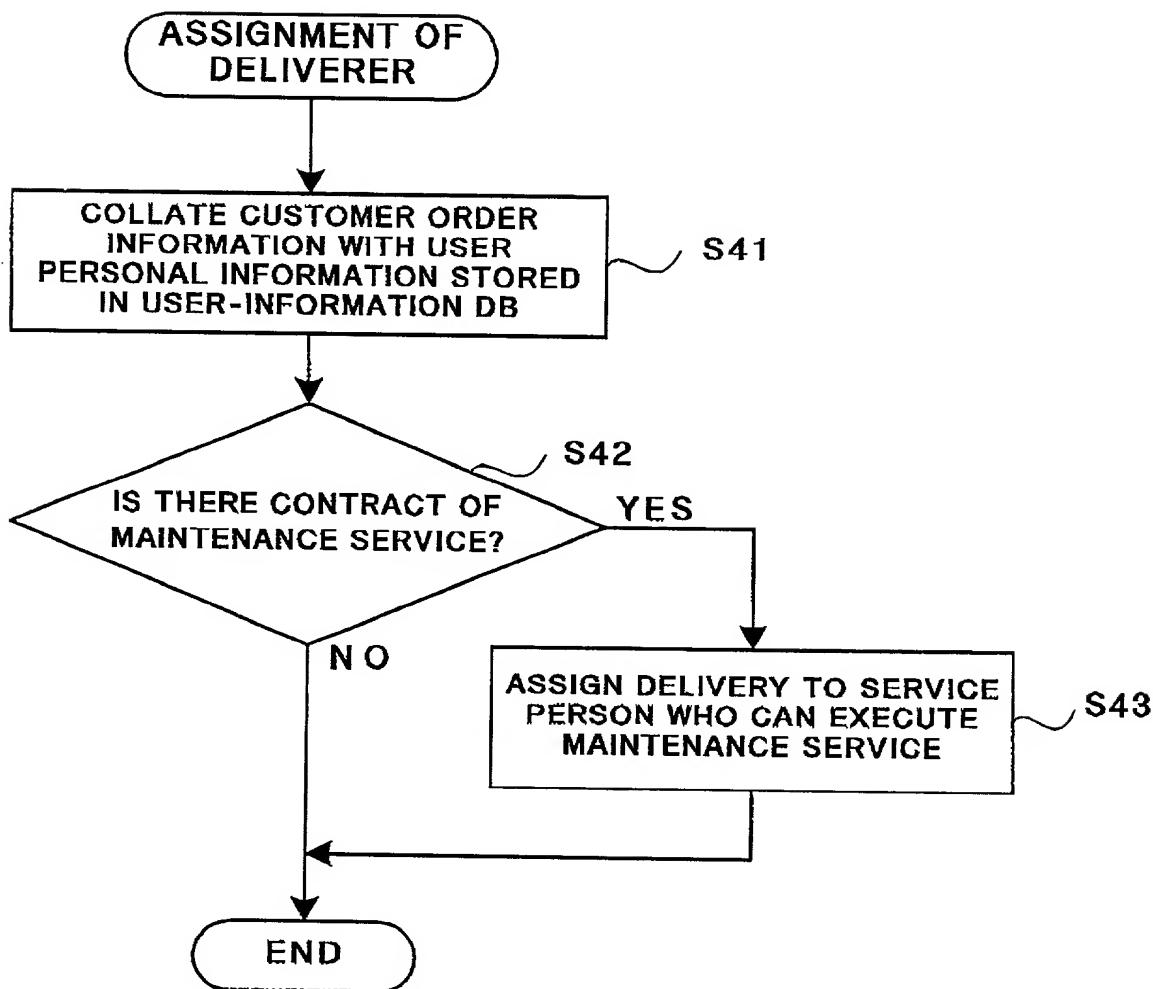
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FIG. 12



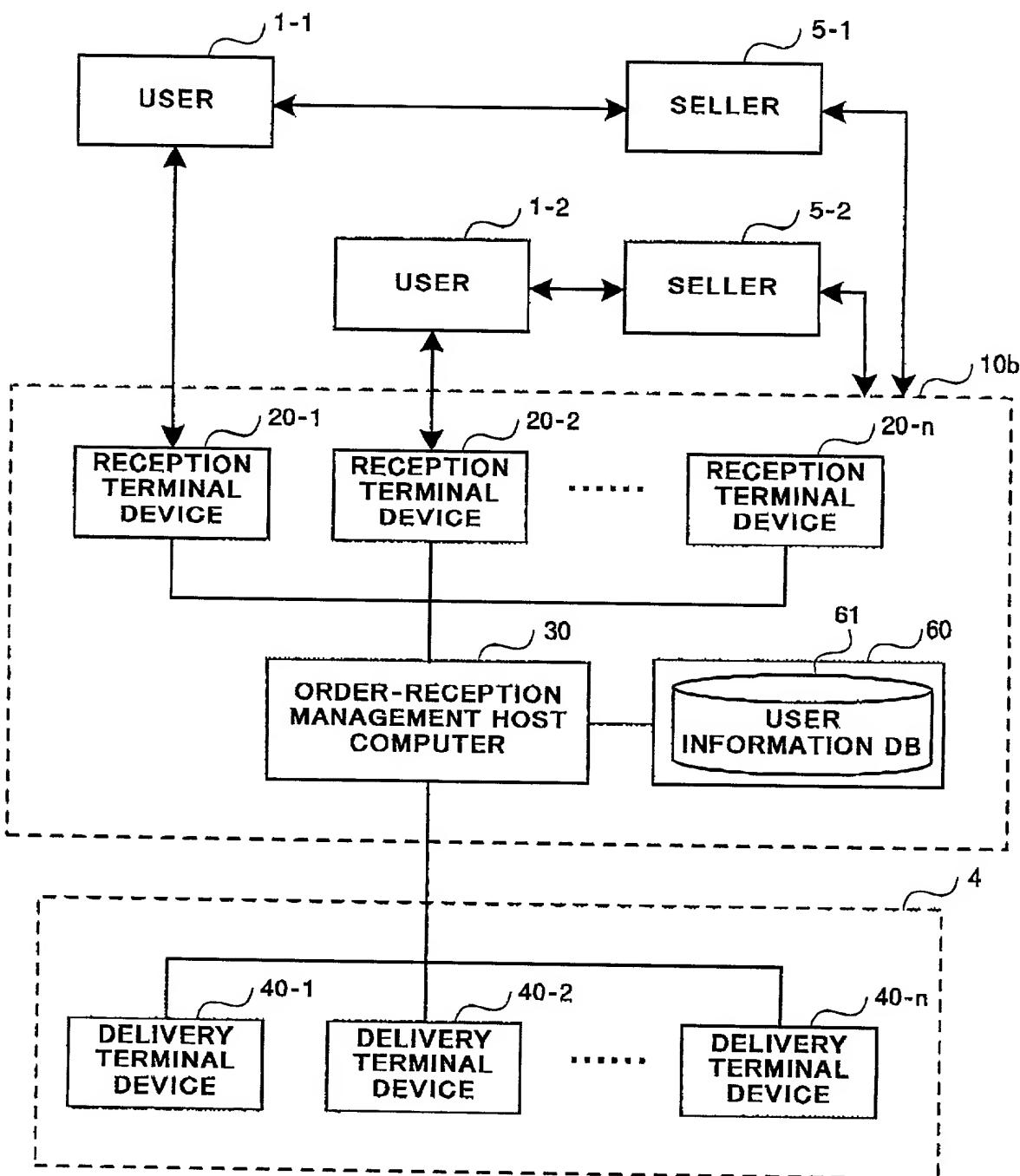
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FIG. 13



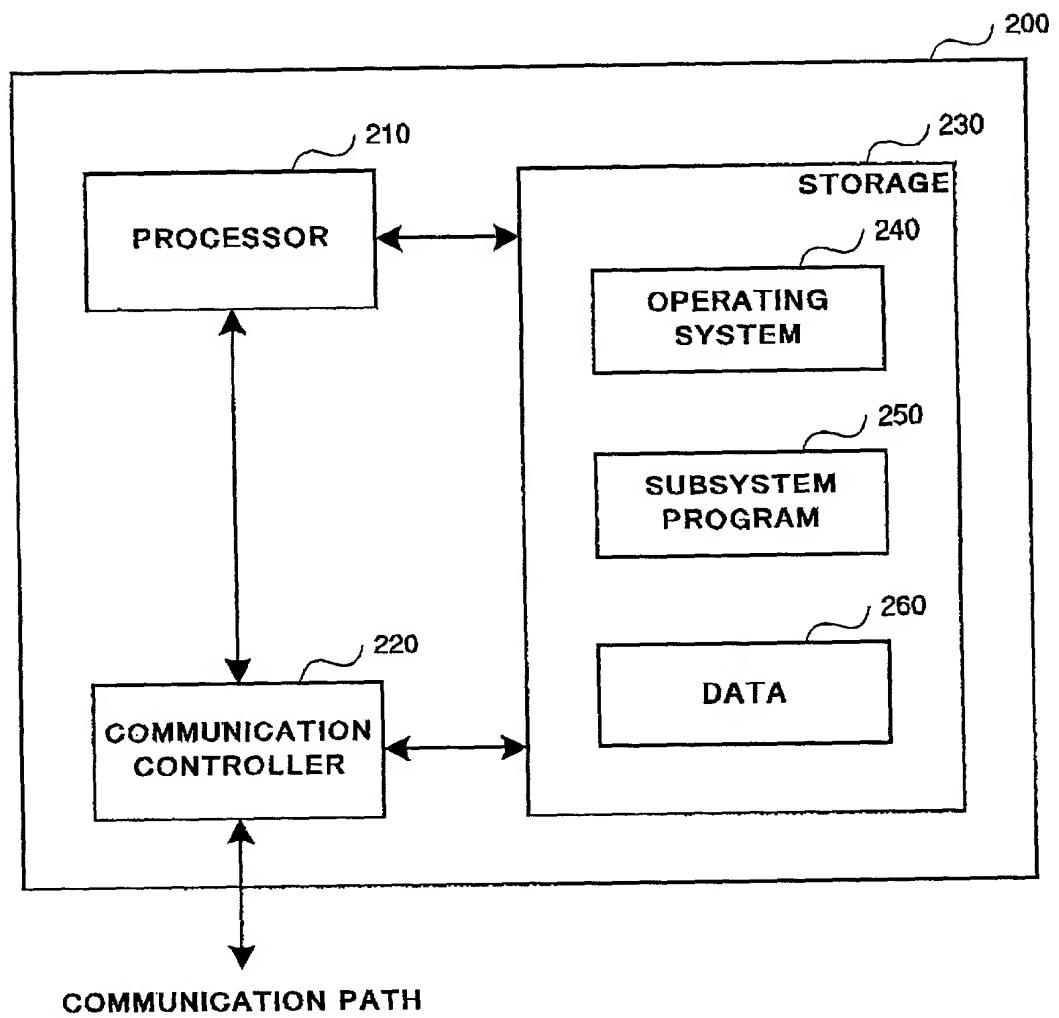
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FIG. 14



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FIG. 15



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FIG. 16 A

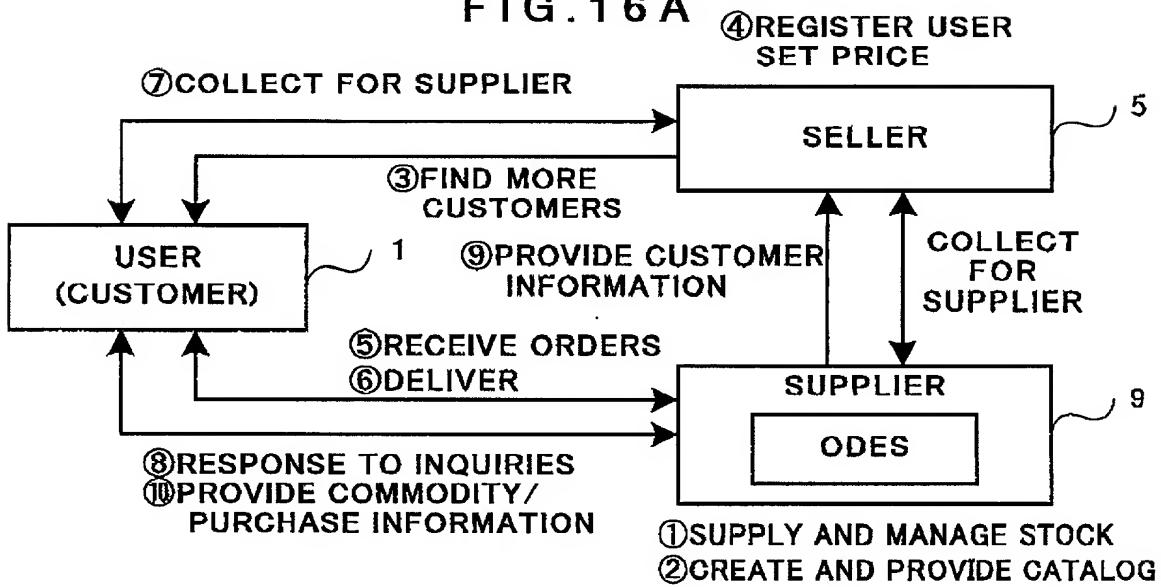
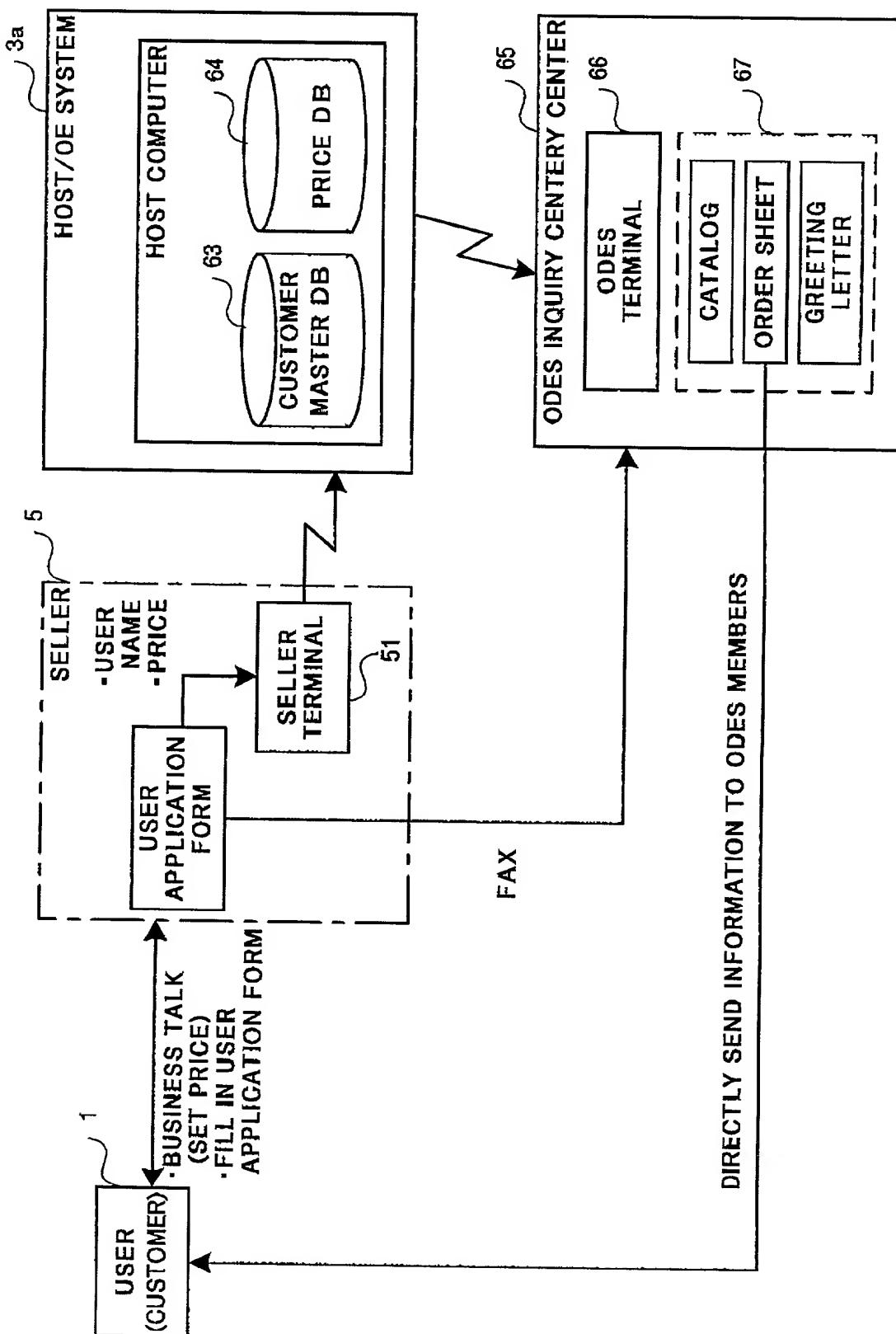


FIG. 16 B

	SELLER	SUPPLIER (ODES)
① SUPPLY AND MANAGE STOCK	—	*
② CREATE AND PROVIDE CATALOG	—	*
③ SALES (FIND MORE CUSTOMERS)	*	—
④ REGISTER USER, SET PRICE	*	—
⑤ RECEIVE AND CONFIRM ORDERS	—	*
⑥ DELIVER AND CONFIRM DELIVERY	—	*
⑦ COLLECT FOR SUPPLIER	*	—
⑧ RESPONSE TO INQUIRIES	—	*
⑨ PROVIDE CUSTOMER INFORMATION	—	*
⑩ PROVIDE COMMODITY/ PURCHASE INFORMATION	—	*

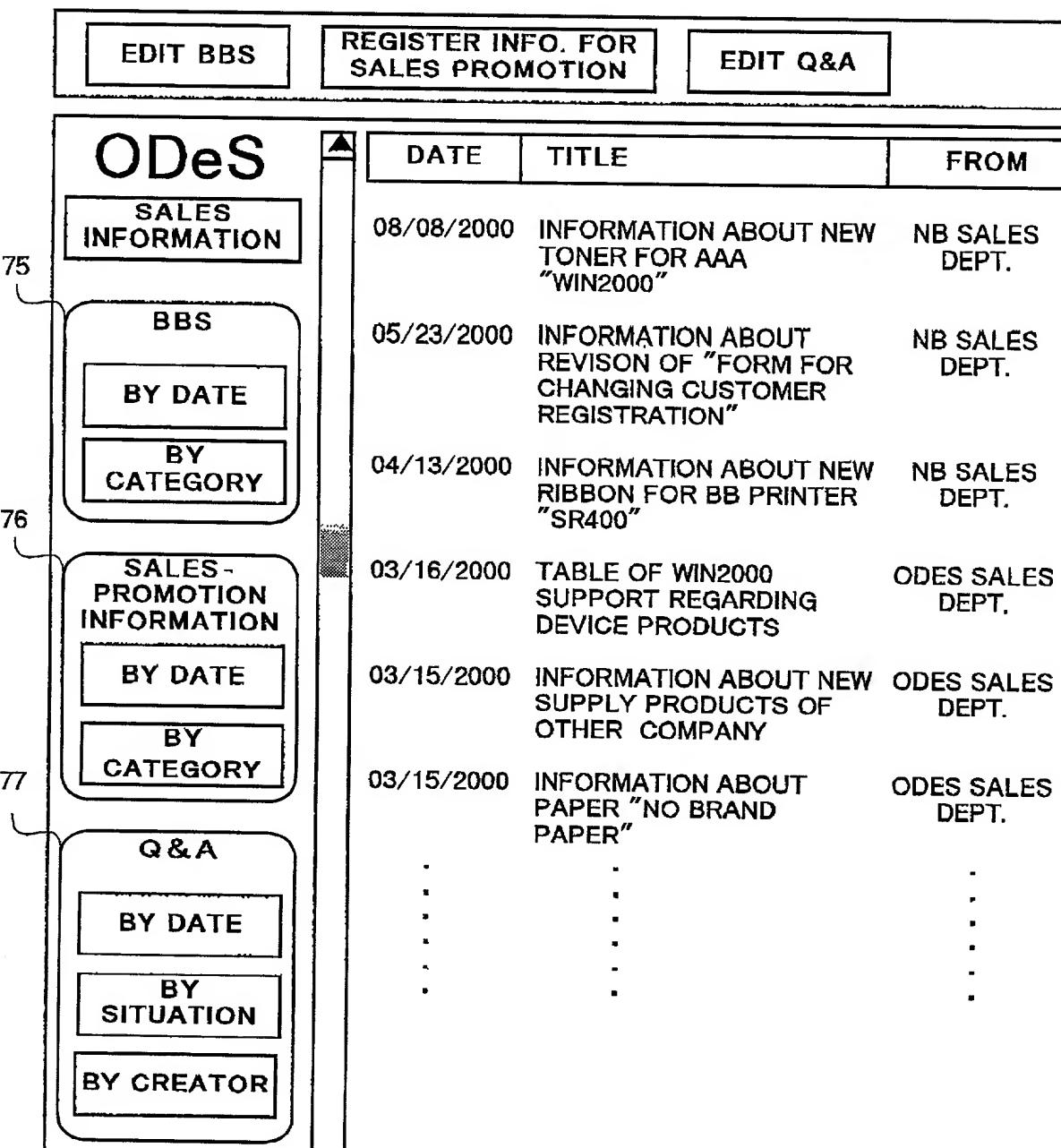
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FIG. 17



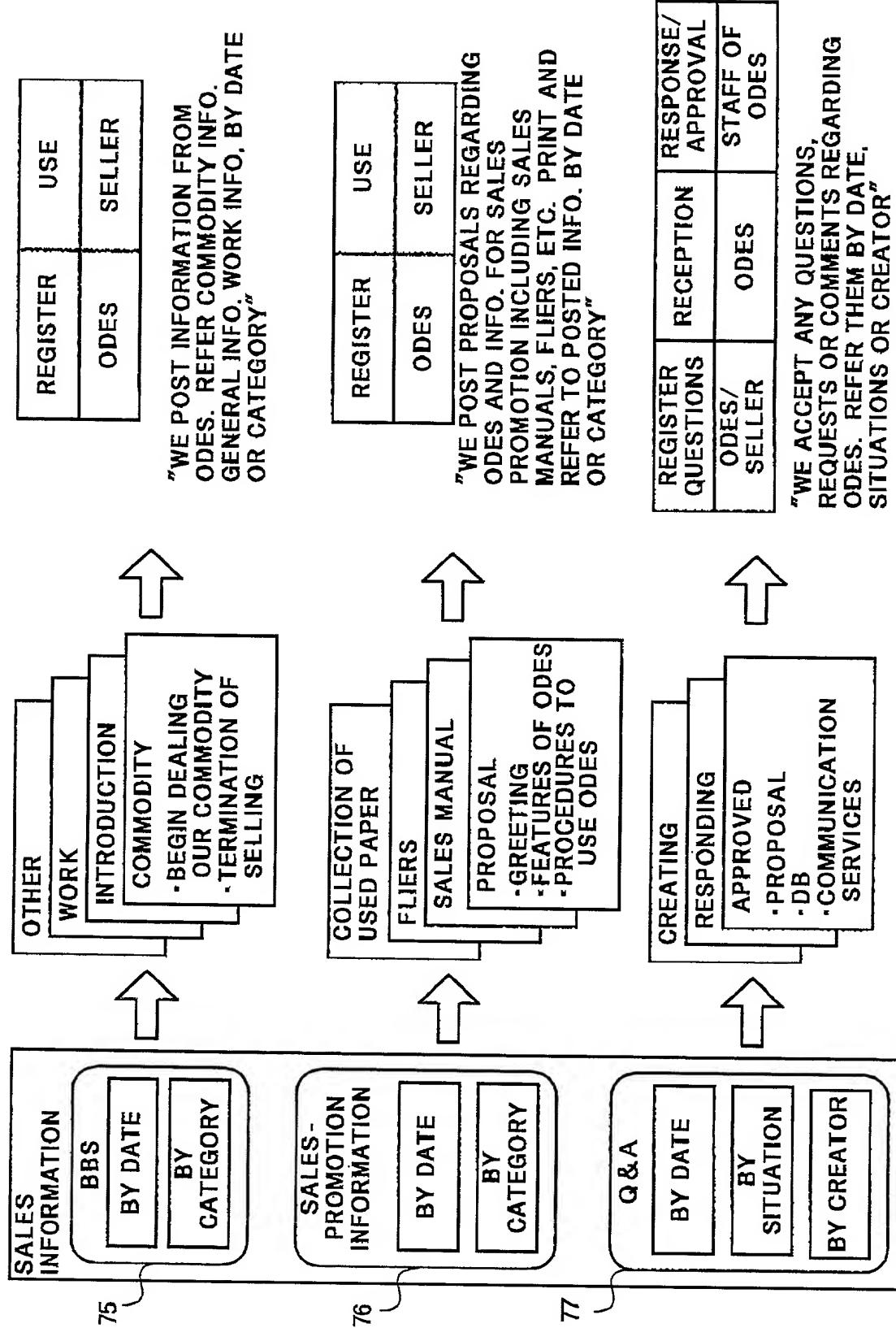
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FIG. 18



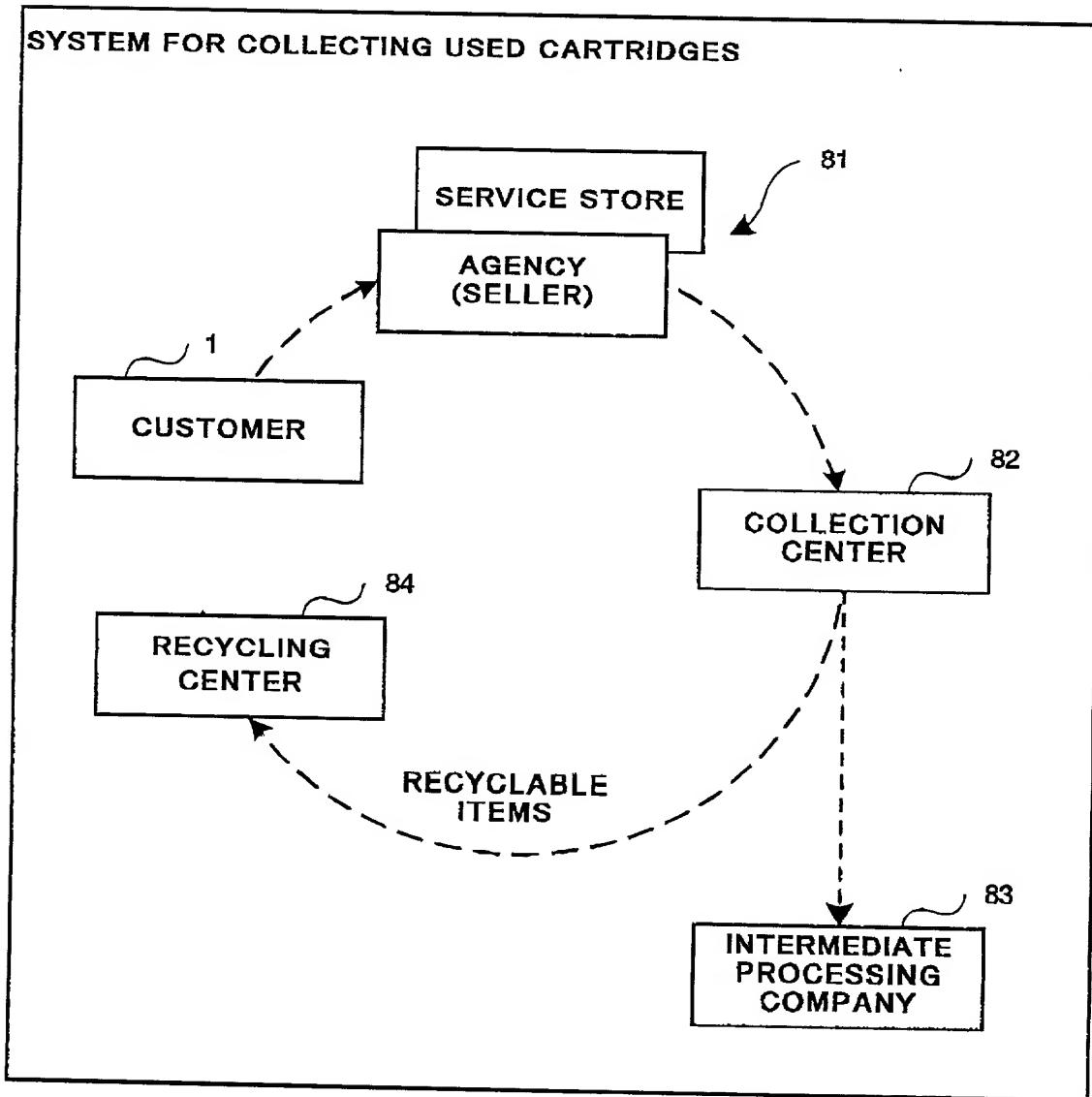
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FIG. 19



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FIG. 20



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FIG. 21

<p>※FILL IN BLANKS</p> <p>※DATE OF APPLICATION</p> <p>※CUSTOMER PHONE NO. ※CUSTOMER FAX NO. ※E-MAIL ADDRESS OF ORDERING STAFF</p> <p>※</p>	<p style="text-align: center;">ODES USER APPLICATION FORM</p> <p style="text-align: center;">WE CONSENT TO ODES MEMBER AGREEMENT, APPLY FOR USING ODES SYSTEM, AND SIGN HERE</p> <table border="1" style="width: 100%; border-collapse: collapse; margin-top: 10px;"> <tr> <td style="width: 33%; padding: 5px;"> </td> <td style="width: 33%; padding: 5px;"> </td> <td style="width: 33%; padding: 5px;"> </td> </tr> </table> <table border="1" style="width: 100%; border-collapse: collapse; margin-top: 10px;"> <tr> <td style="width: 50%; padding: 5px;">CUSTOMER COMPANY NAME</td> <td style="width: 50%; padding: 5px;">SECTION NAME</td> </tr> <tr> <td style="padding: 5px;">NAME OF PERSON IN CHARGE</td> <td style="padding: 5px;">NAME OF PERSON MAKING ORDER</td> </tr> <tr> <td style="padding: 5px;">SIGNATURE</td> <td style="padding: 5px;">SIGNATURE</td> </tr> <tr> <td colspan="2" style="padding: 5px;">PLACE TO DELIVER</td> </tr> </table> <p style="text-align: center;">(SHOULD BE FILLED IN BY SALES PERSON AFTER TALK WITH CUSTOMER) FREQUENTLY-PURCHASED COMMODITY</p> <table border="1" style="width: 100%; border-collapse: collapse; margin-top: 10px;"> <thead> <tr> <th style="width: 25%;">CODE NUMBER</th> <th style="width: 25%;">COMMODITY NAME</th> <th style="width: 10%;">PRICE</th> <th style="width: 25%;">CODE NUMBER</th> <th style="width: 25%;">COMMODITY NAME</th> <th style="width: 10%;">PRICE</th> </tr> <tr> <th colspan="2"></th> <th style="text-align: center;">RATE(%)</th> <th colspan="2"></th> <th style="text-align: center;">RATE(%)</th> </tr> </thead> <tbody> <tr> <td> </td> <td> </td> <td> </td> <td> </td> <td> </td> <td> </td> </tr> <tr> <td> </td> <td> </td> <td> </td> <td> </td> <td> </td> <td> </td> </tr> <tr> <td> </td> <td> </td> <td> </td> <td> </td> <td> </td> <td> </td> </tr> </tbody> </table> <table border="1" style="width: 100%; border-collapse: collapse; margin-top: 10px;"> <tr> <td style="width: 33%; padding: 5px;">DESIRED DELIVERY PATTERN</td> <td style="width: 33%; padding: 5px;">ONE DAY</td> <td style="width: 33%; padding: 5px;">HALF DAY</td> <td style="width: 33%; padding: 5px;">REQUEST FOR RETURN SERVICE</td> <td style="width: 16%; padding: 5px;">YES</td> <td style="width: 16%; padding: 5px;">NO</td> </tr> </table> <table border="1" style="width: 100%; border-collapse: collapse; margin-top: 10px;"> <tr> <td style="width: 33%; padding: 5px;">TERMS OF PAYMENT</td> <td style="width: 33%; padding: 5px;">EVERY MONTH</td> <td style="width: 33%; padding: 5px;">PERIOD DATE</td> </tr> </table> <table border="1" style="width: 100%; border-collapse: collapse; margin-top: 10px;"> <tr> <td style="width: 33%; padding: 5px;">PAYMENT METHOD</td> <td style="width: 66%; padding: 5px;">1. TRANSFER 2. BANK ACCOUNT 3. CASH 4. OTHER()</td> </tr> </table> <p style="margin-top: 10px;">MANAGEMENT ITEM</p> <p>CUSTOMER CODE <input style="width: 100px; border: 1px solid black; height: 1.2em;" type="text"/></p> <table border="1" style="width: 100%; border-collapse: collapse; margin-top: 10px;"> <tr> <td style="width: 50%; padding: 5px;">SPECIAL NOTE (DELIVERY CONDITION, ETC)</td> <td style="width: 50%; padding: 5px;">SELLER NAME STAFF IN CHARGE PHONE NUMBER</td> </tr> </table> <table border="1" style="width: 100%; border-collapse: collapse; margin-top: 10px;"> <tr> <td style="width: 50%; padding: 5px;">CREATED BY</td> <td style="width: 50%; padding: 5px;">APPROVED BY</td> </tr> </table> <table border="1" style="width: 100%; border-collapse: collapse; margin-top: 10px;"> <tr> <td style="width: 50%; padding: 5px;">INPUT BY</td> <td style="width: 50%; padding: 5px;"> </td> </tr> </table>				CUSTOMER COMPANY NAME	SECTION NAME	NAME OF PERSON IN CHARGE	NAME OF PERSON MAKING ORDER	SIGNATURE	SIGNATURE	PLACE TO DELIVER		CODE NUMBER	COMMODITY NAME	PRICE	CODE NUMBER	COMMODITY NAME	PRICE			RATE(%)			RATE(%)																			DESIRED DELIVERY PATTERN	ONE DAY	HALF DAY	REQUEST FOR RETURN SERVICE	YES	NO	TERMS OF PAYMENT	EVERY MONTH	PERIOD DATE	PAYMENT METHOD	1. TRANSFER 2. BANK ACCOUNT 3. CASH 4. OTHER()	SPECIAL NOTE (DELIVERY CONDITION, ETC)	SELLER NAME STAFF IN CHARGE PHONE NUMBER	CREATED BY	APPROVED BY	INPUT BY	
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CREATED BY	APPROVED BY																																																										
INPUT BY																																																											

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FIG. 22

<p>※FILL IN BLANKS ※DATE OF APPLICATION <input type="text"/></p> <p>※CUSTOMER PHONE NO. <input type="text"/> ※CUSTOMER FAX NO. <input type="text"/> ※E-MAIL ADDRESS OF ORDERING STAFF <input type="text"/> <input type="text"/> <input type="text"/></p> <p>※ <input type="text"/> CUSTOMER COMPANY NAME <input type="text"/> SECTION NAME</p> <p><input type="text"/> NAME OF PERSON IN CHARGE <input type="text"/> NAME OF PERSON MAKING ORDER SIGNAUTURE <input type="text"/> SIGNAUTURE PLACE TO DELIVER</p>	<p style="text-align: center;">ODES USER APPLICATION FORM</p> <p style="text-align: center;">WE CONSENT TO ODES MEMBER AGREEMENT, APPLY FOR USING ODES SYSTEM, AND SIGN HERE</p> <p style="text-align: center;">FOR SELLER</p> <p>(SHOULD BE FILLED IN BY SALES PERSON AFTER TALK WITH CUSTOMER) FREQUENTLY-PURCHASED COMMODITY</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th rowspan="2">CODE NUMBER</th> <th rowspan="2">COMMODITY NAME</th> <th>PRICE</th> <th rowspan="2">CODE NUMBER</th> <th rowspan="2">COMMODITY NAME</th> <th>PRICE</th> </tr> <tr> <th>RATE(%)</th> <th>RATE(%)</th> </tr> </thead> <tbody> <tr><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td></td></tr> <tr><td></td><td></td><td></td><td></td><td></td><td></td></tr> </tbody> </table> <p><input type="text"/> DESIRED DELIVERY PATTERN <input type="text"/> ONE DAY <input type="text"/> HALF DAY <input type="text"/> REQUEST FOR RETURN SERVICE <input type="text"/> YES <input type="text"/> NO</p> <p><input type="text"/> TERMS OF PAYMENT <input type="text"/> EVERY MONTH <input type="text"/> PERIOD DATE</p> <p><input type="text"/> CUSTOMER PROFILE WRITTEN BY SALES PERSON WRITE SELLERS BEFORE ODES</p> <p><input type="text"/> PAYMENT METHOD <input type="text"/> 1.TRANSFER 2.BANK ACCOUNT <input type="text"/> 3.CASH 4. OTHER() <input type="text"/> OUR TONER() OTHER TONER() PAPER() 1. OURS 2. ABC 3. XYZ 4. ELSE</p> <p><input type="text"/> MANAGEMENT ITEM CUSTOMER CODE <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/> <input type="text"/></p> <p><input type="text"/> SPECIAL NOTE (DELIVERY CONDITION, ETC)</p> <p><input type="text"/> SELLER NAME STAFF IN CHARGE PHONE NUMBER</p> <p><input type="text"/> CUSTOMER SIZE (NUMBER OF WORKERS) L2(1000-) L1(300-999) M2(100-299) M1(30-99) S2(5-29) S1(1-4)</p> <p><input type="text"/> CREATED BY APPROVED BY INPUT BY</p>	CODE NUMBER	COMMODITY NAME	PRICE	CODE NUMBER	COMMODITY NAME	PRICE	RATE(%)	RATE(%)																		
CODE NUMBER	COMMODITY NAME			PRICE			CODE NUMBER	COMMODITY NAME	PRICE																		
		RATE(%)	RATE(%)																								

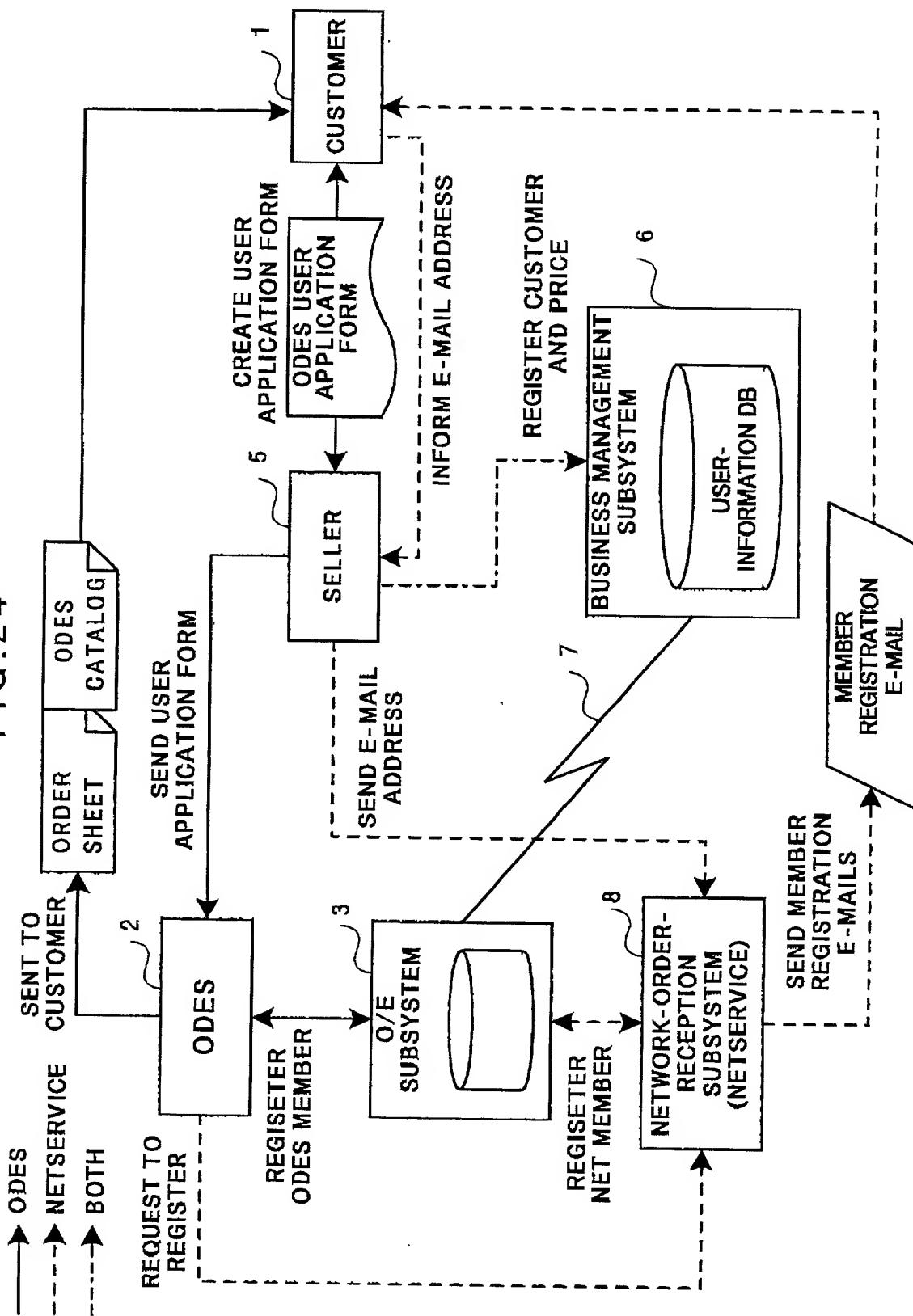
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FIG. 23

 FAX TO THIS DIRECTION		ODES ORDER SHEET		100	SHEET NO. (/)
DATE OF ORDER	SELLER	TTT INC.			408
CUSTOMER NAME					
CUSTOMER CODE					
CUSTOMER PHONE NO.					
PLACE TO DELIVER					
PHONE NO. OF THE PLACE					
PERSON MAKING ORDER					
ORDER NUMBER					
SAMPLE					
901300		MY PAPER A3		10	CASE
CODE NUMBER		COMMODITY NAME		QUANTITY	UNIT
1	339191	RIFAX TONER MAGAZINE TYPE 3			PIECE
2	339677	STAMP CARTRIDGE TYPE 1			CASE
3	614603	RIFAX TONER MAGAZINE TYPE 2			PIECE
4	639746	RIFAX TONER TYPE2000 120G			PIECE
5					
6					
7					
8					
9	444501	COLLECT USED CARTRIDGES			
10	444502	COLLECT USED TONER CONTAINERS			
COMMENT					
PLEASE SPECIFY ODES SUPPORT MENU(PARTLY CHARGE TO CUSTOMER) <input type="checkbox"/> UNPACKING DELIVERY • COLLECT EMPTY BOX <input type="checkbox"/> COMMODITY REPLACEMENT (FIRST IN FIRST OUT)(2\$) <input type="checkbox"/> DELIVERY TO SPECIFIED RACK(FREE)					
DESIRED DELIVERY DATE					
• PLEASE CONFIRM THE CONTENTS BEFORE ORDER • PLEASE INQUIRY TO ODES INQUIRY CENTER(1-800-XXX-ODES) OR DEALER. • FAX NO. FOR ORDER 1-800-YYY-ODES					

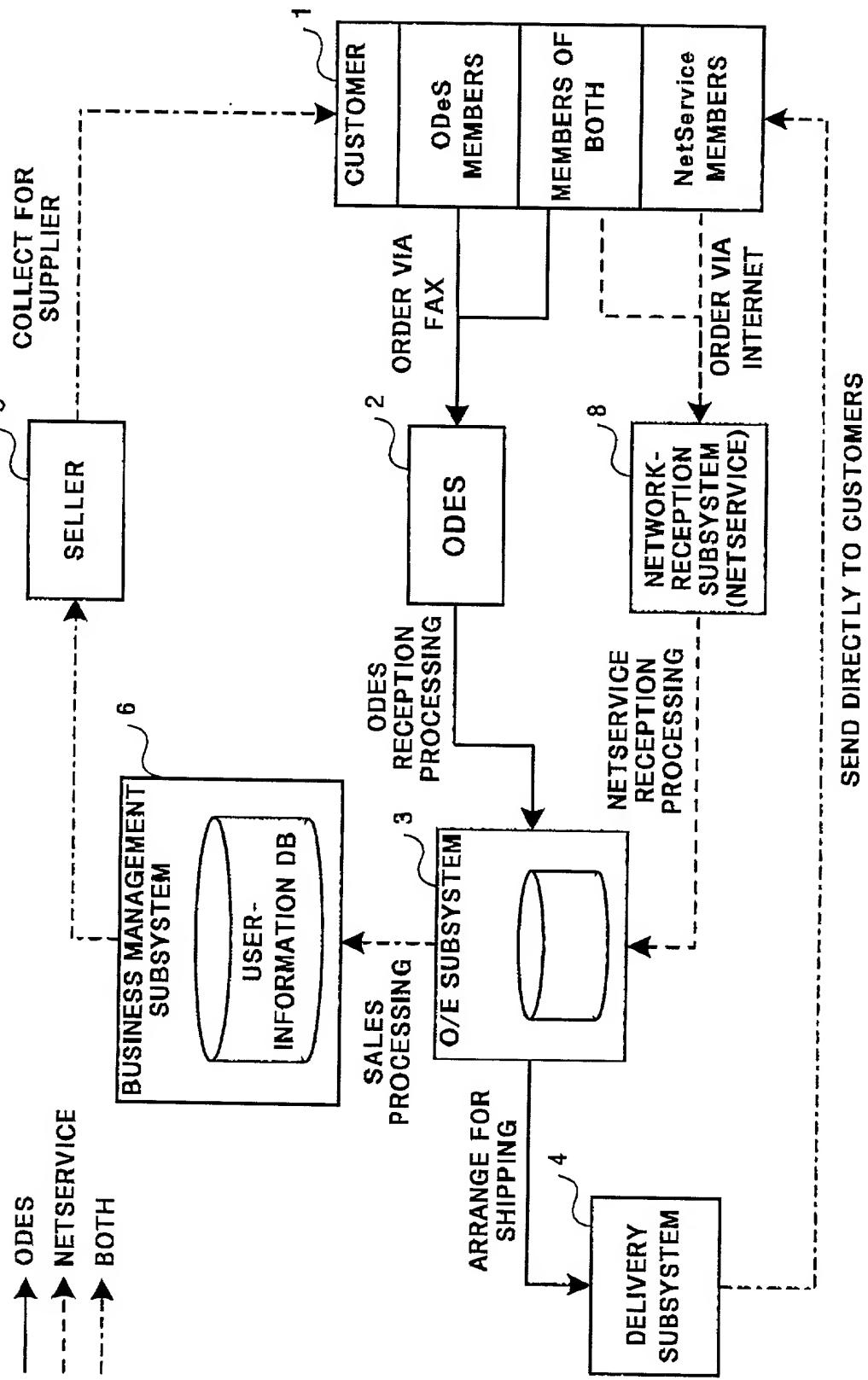
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FIG. 24



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FIG. 25



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FIG. 26

SALES INFORMATION BY CUSTOMER
SALES INFORMATION BY DEPOT
INFORMATION REGARDING ORDERS BY CUSTOMER
SALES INFORMATION AND ACCOUNT OF TONER (ACQUIRING FROM OTHER COMPANIES)
PURCHASE HISTORY OF EACH CUSTOMER
ORDERS SALES AND GROSS MARGIN INFORMATION
SALES INFORMATION BY COMMODITY GROUP
INFORMATION REGARDING NUMBER OF ACCOUNTS FOR ORDERS AND REGARDING TOTAL NUMBER OF ORDERS MADE BY CUSTOMERS
INFORMATION REGARDING NEW SUPPLY COMMODITY (BOTH OWN COMPANY AND OTHER COMPANIES)
CUSTOMER CLAIMING INFORMATION
CUSTOMER INQUIRY INFORMATION
NEW MACHINE INFORMATION
OTHER INFORMATION

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FIG. 27

